



# TSANET

## PARTNER PROGRAMS

Easily establish a collaborative mechanism with your partner network

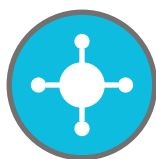
### ENHANCE YOUR PARTNER PROGRAM

- TSANet provides a customized portal for support and collaboration
- Customize participation requirements, contact processes and policies to enforce group compliance
- Basic and Premium membership includes access to this valuable collaboration resource

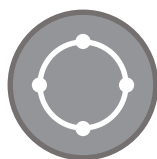
*"The TSANet portal makes resolving multi vendor tech support issues as **painless as possible**. We can collaborate with single or multiple vendors on shared customer's problems without the headache of bureaucracy normally associated with such complex issues. The TSANet legal framework also **eliminates the need** for cooperative support agreements between partners."*

**René Karel, VMware**

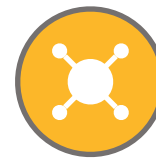
### THREE TYPES OF PROGRAMS:



TECHNOLOGY PARTNER PROGRAM



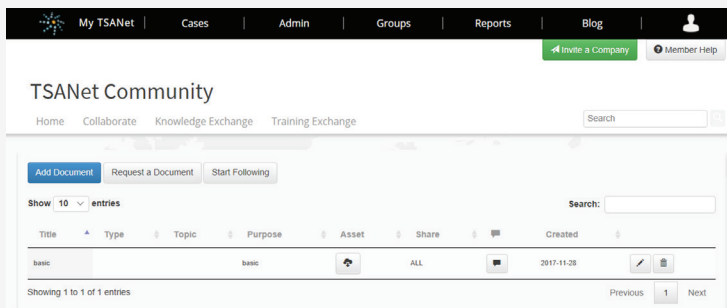
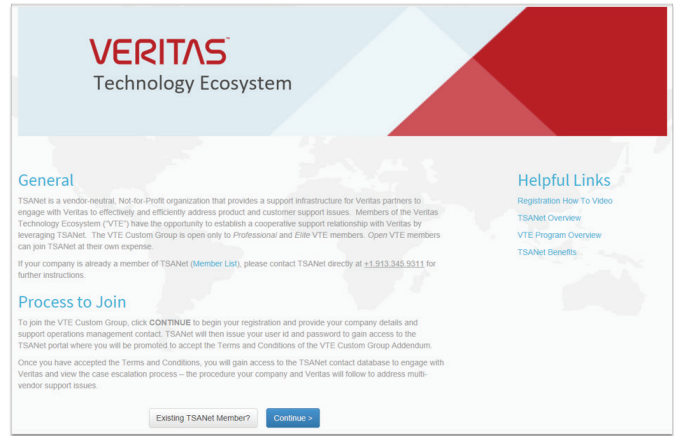
SOLUTION SUPPORT PROGRAM



CHANNEL SUPPORT PROGRAM

# Co-Branded Partner Registration

Via an automated co-branded portal, your Partners quickly join TSANet and connect with you.



# Document Sharing

With a dedicated microsite, a Partner's experience can include hosting and sharing of documents such as knowledge or training information.

# Connect Your System

Partner relationships can utilize the automated incident tracking system **Case Exchange**, which further streamlines the collaboration experience.

