

# Introduction to TSANet



**TSANET**  **CONNECT**



T S A N E T

# What is TSANet...

TSANet is a global collaborative alliance consisting of hundreds of companies working together to improve their shared customers' support experiences.



# Why Join TSANet...

- ❑ A proven Not-For-Profit Vendor Neutral Organization focused on Multi Vendor Support
- ❑ Quickly establish the Vendor and Channel relationships you need to support your customers
- ❑ Use TSANet's Legal and Operational infrastructure to solve problems faster

"TSANET IS THE SMART  
SOLUTION FOR INDUSTRY  
MULTI VENDOR SUPPORT"

**Armando Calderon**  
**IBM Corp**



**STRATEGIC  
PARTNERS**



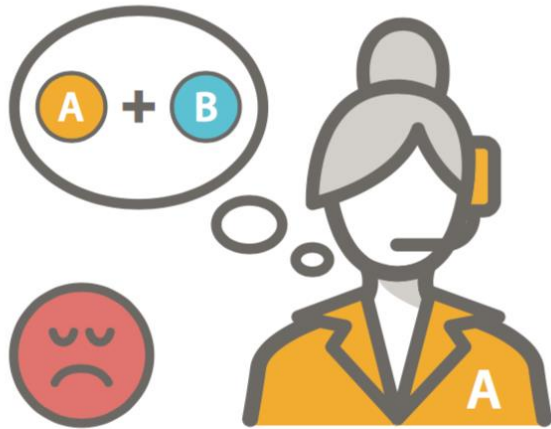
**TECHNOLOGY  
PARTNERS**



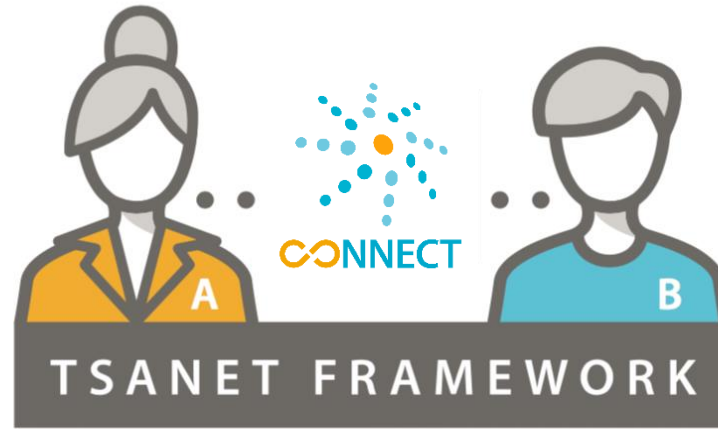
**CHANNEL  
PARTNERS**

SOLVE MULTI VENDOR PROBLEMS **FASTER & EASIER** WITH TSANET

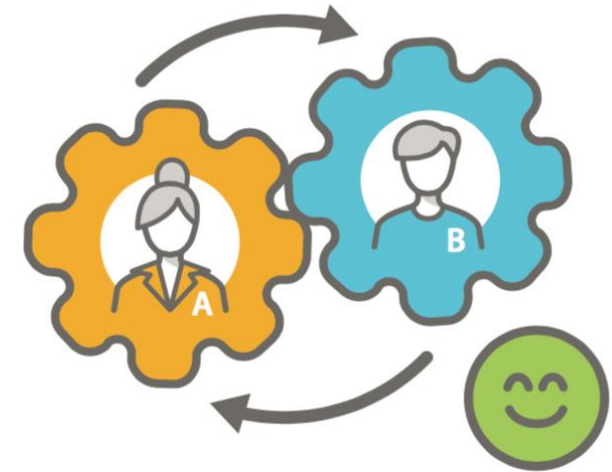
# How does it work...



- 1 Your team is working a customer issue that requires assistance from another Member

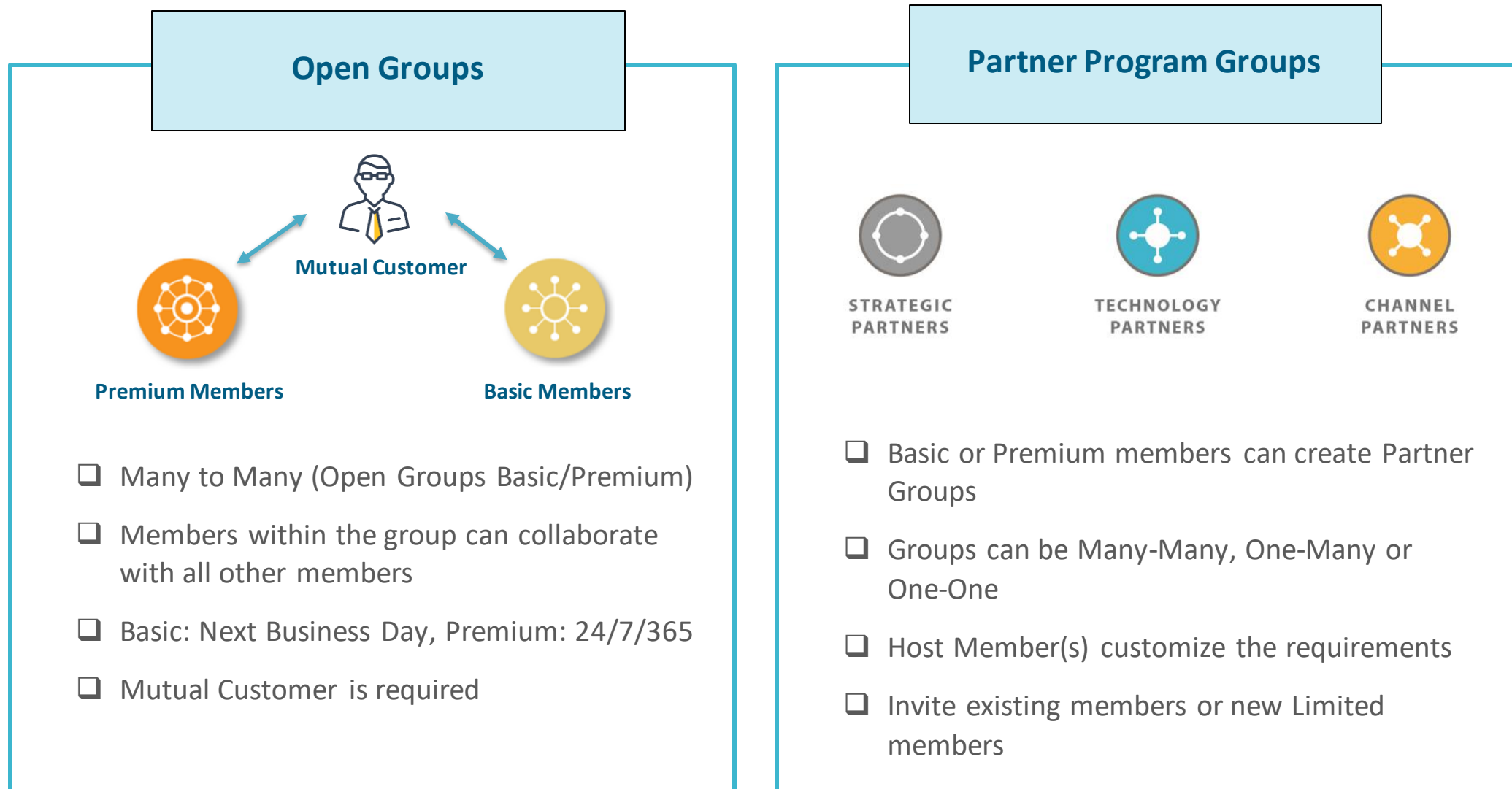


- 2 Your team uses TSANet Connect to directly engage and collaborate



- 3 Members work together to resolve the issue resulting in a great customer experience

# Membership Relationship Structure





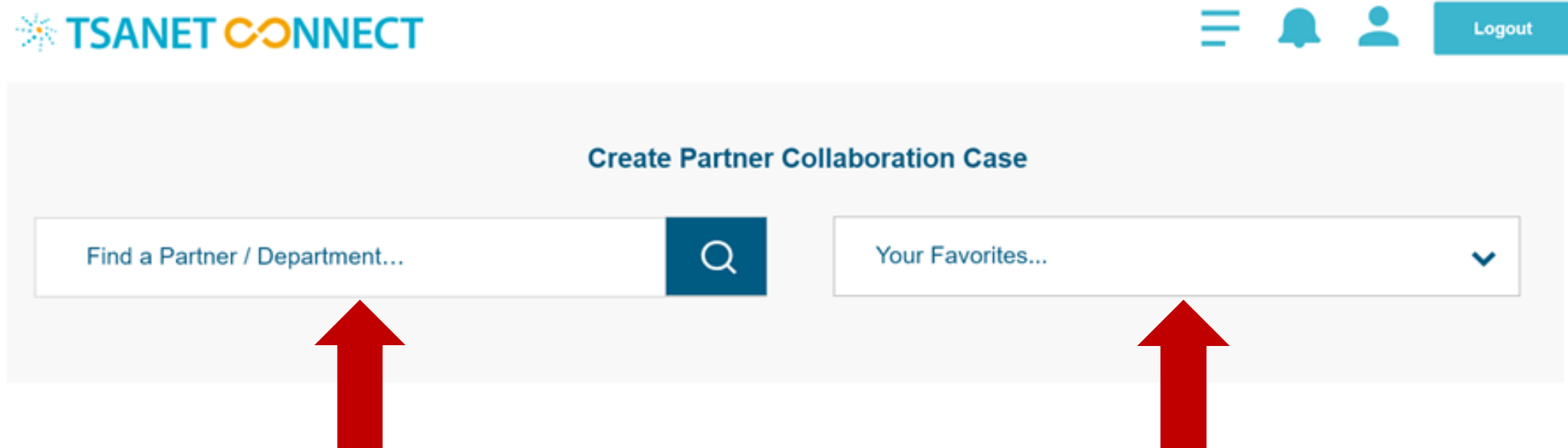
# **TSANet DEMO**

## **Existing Member Web**

# What to know about TSANET CONNECT

- ☐ Formed Based Approach
- ☐ Simplified to focus on creating or acknowledging a collaboration
- ☐ Standard Email workflow or integration into CRM or other Collaboration Tools
- ☐ Does not track or capture case or customer data – Data Protection / Privacy Issues are addressed

# Sender Experience – How to use – Find a Member...



TSANET CONNECT

Create Partner Collaboration Case

Find a Partner / Department...


Your Favorites...



Type in the name of the company or department. This is a dynamic search

Use the pulldown to view and select from your favorites. Easily add favorites by selecting ★ on a process form




# Sender Experience Create a Collaboration Case...





Logout


Support Hours:  
7/24/365

Test - Default Template 

Products Supported:  
All


Internal Notes: Internal Notes are displayed here. [View More...](#)

Group Documents: [Document name example](#) [View More...](#)


Test Contact 

Common Customer Contact

Problem Information

Select Priority 

Submit

 Display information based on Priority selected  
(Example Response time or special instructions)

Getting Started

Legal

TSANet.org



T S A N E T

Your Technology is Connected. Are you?

# Sender Experience (email received after placing a call)

**TSANet Collaboration Request for Case# 785996 to Hortonworks**

Your collaboration request to **Hortonworks** for **Test Company Case# 785996** has been sent. . If you need to escalate this case follow the instructions below:


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**Escalation Instructions:**

- 1.Place a Call: Horton toll free support line in the U.S - Call **855.8HORTON (855.846.7866) or +1.408.916.4121**. Please select option 2 for support
2. "Escalate Case" button: Use "**Escalate Case**" button found on the top right hand corner on the Case Details, if a case needs escalation

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**Request Details:**



**Test Company Contact**  
Name: *Brittany Simone*  
Email: [brittjimerson@gmail.com](mailto:brittjimerson@gmail.com)  
Phone: 7855507818  
Case#: 785996

**Customer Contact**  
*Customer Company: ABC Computers*  
*Customer Name: John Smith*  
*Customer Email: [j.smith@abccomputers.com](mailto:j.smith@abccomputers.com)*  
*Customer Phone Including Country Code: +1 913 345 9311*  
*Customer Case # with Hortonworks: 896412*

**Problem Details**  
Summary: *Issue with product*  
Description: *Issue with product*  
Priority: *low*

Have questions or want to change these emails? [Contact TSANet](#)

# Receiver Experience (email received from another member)

TSANet Collaboration Request from Test Company

This is a collaboration request from **Test Company** on a common customer issue. Please use the details below to enter this as a case and respond by selecting the button below. If you have questions escalate internally to **Brittany Simone** [brittijimerson@gmail.com](mailto:brittijimerson@gmail.com). You must respond with assigned engineer within the SLA defined below:

Respond to Test Company


**Request Details:**




**Test Company Contact**  
Name: *Brittany Simone*  
Email: [brittijimerson@gmail.com](mailto:brittijimerson@gmail.com)  
Phone: *7855507818*  
Case#: *785996*

**Customer Contact**  
Customer Company: *ABC Computers*  
Customer Name: *John Smith*  
Customer Email: [j.smith@abccomputers.com](mailto:j.smith@abccomputers.com)  
Customer Phone Including Country Code: *+1 913 345 9311*  
Customer Case # with Hortonworks: *896412*



**Problem Details**  
Summary: *Issue with product*  
Description: *Issue with product*  
Priority: *low*

# Receiver Experience (Form to acknowledge case)





Logout




Respond to Test Company - Case Problem Summary

Hortonworks Case Information

Hortonworks Case Number

Assigned Engineer First and Last Name

Assigned Engineer Email



Assigned Engineer Phone

Note: Example Instructions for next steps


Submit

**Note!** After Submitting your response contact the Test Company Assigned Engineer to work the case.

**Case Information:**  
Test Company Case#: 785996  
Assigned Engineer: Brittany Simone  
Email: [brittjimerson@gmail.com](mailto:brittjimerson@gmail.com)  
Phone: 7855507818

**Issue with product**  
Issue with product

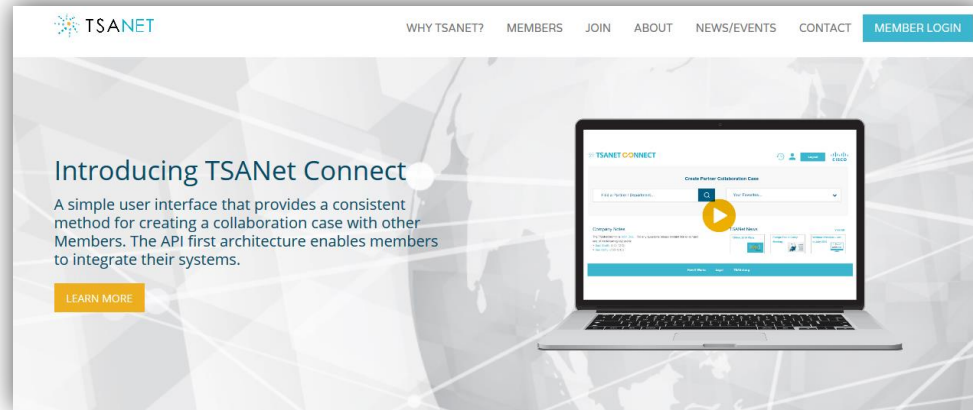
**Customer Info:**  
Customer Company: ABC Computers  
Customer Name: John Smith  
Customer Email: [j.smith@abccomputers.com](mailto:j.smith@abccomputers.com)  
Customer Phone Including Country Code: +1 913 345 9311  
Customer Case # with Hortonworks: 896412



T S A N E T

Your Technology is Connected. Are you?

# To Learn More...



[TSANet.org](https://TSANet.org)



[Membership@TSANet.org](mailto:Membership@TSANet.org)