



TSANET

PARTNER PROGRAMS

Easily establish a collaborative mechanism with your partner network

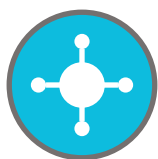
ENHANCE YOUR PARTNER PROGRAM

- TSANet provides a customized portal for support and collaboration
- Customize participation requirements, contact processes and policies to enforce group compliance
- Basic and Premium membership includes access to this valuable collaboration resource

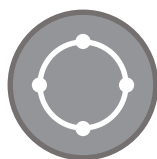
*"The TSANet portal makes resolving multi vendor tech support issues as **painless as possible**. We can collaborate with single or multiple vendors on shared customer's problems without the headache of bureaucracy normally associated with such complex issues. The TSANet legal framework also **eliminates the need** for cooperative support agreements between partners."*

René Karel, VMware

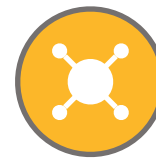
THREE TYPES OF PROGRAMS:



TECHNOLOGY PARTNER PROGRAM



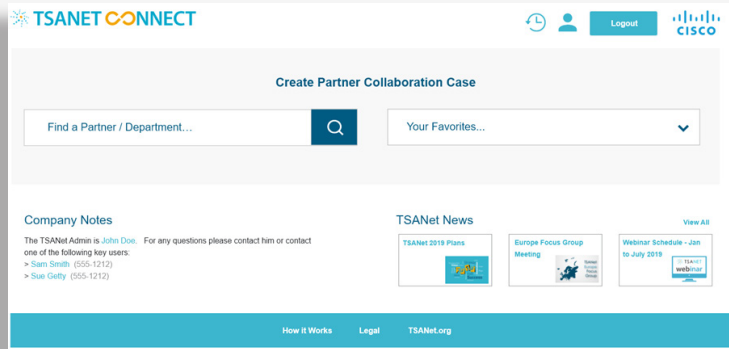
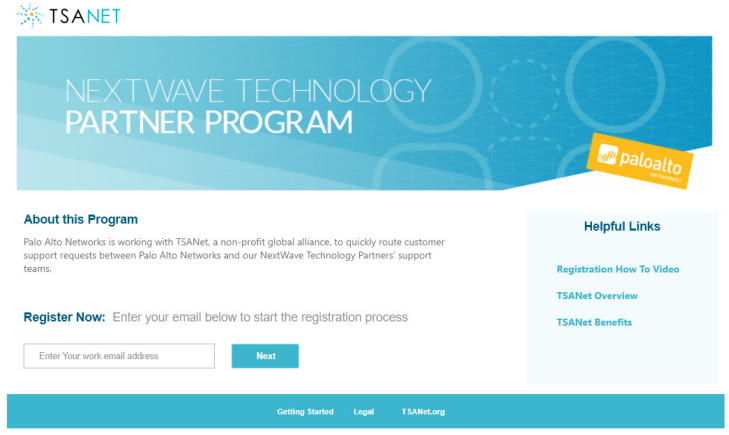
SOLUTION SUPPORT PROGRAM



CHANNEL SUPPORT PROGRAM

Co-Branded Partner Registration

Via an automated co-branded portal, your Partners quickly join TSANet and connect with you.



TSANet Connect

A neutral site providing all partners a portal to create a collaboration case with other Members.

Connect Your System

API Integrations provide the ability to collaborate with other companies through your existing support process.

