



TSANET

SOLUTION SUPPORT FRAMEWORK

Fast Track Partner Collaboration Through TSANet's Integrated Solution Support Framework

TSANET FOR SOLUTION SUPPORT

- TSANet has 25 years experience creating collaborative platforms for 100's of Vendor and Channel Members
- Use the proven TSANet Legal framework to define service agreements with your Partners
- Use the flexible TSANet Operational framework to streamline collaboration with your Partners

"Utilizing TSANet's common framework, our members provide a streamlined path for working with their partners resulting in improved speed, quality and customer experience for our Members' solutions."

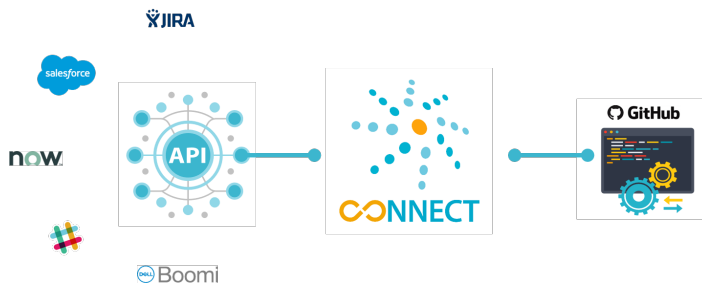
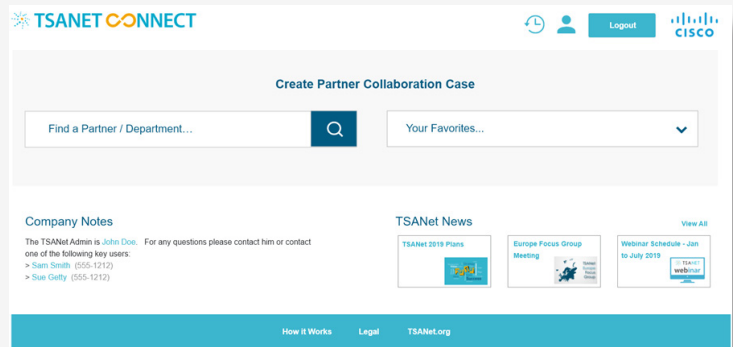
Dennis Smeltzer, TSANet



EXAMPLE: ENTERPRISE SOLUTION

TSANet Connect

A neutral site providing all partners a portal to create a collaboration case with other Members.



Integrate Your Systems

API Integrations provide the ability to collaborate with other companies through your existing support process.

FlexPod Case Study

The FlexPod Solution Support Program includes not only NetApp and Cisco, but also an ecosystem of Technology Partners such as Citrix, Microsoft, Red Hat and VMware.

