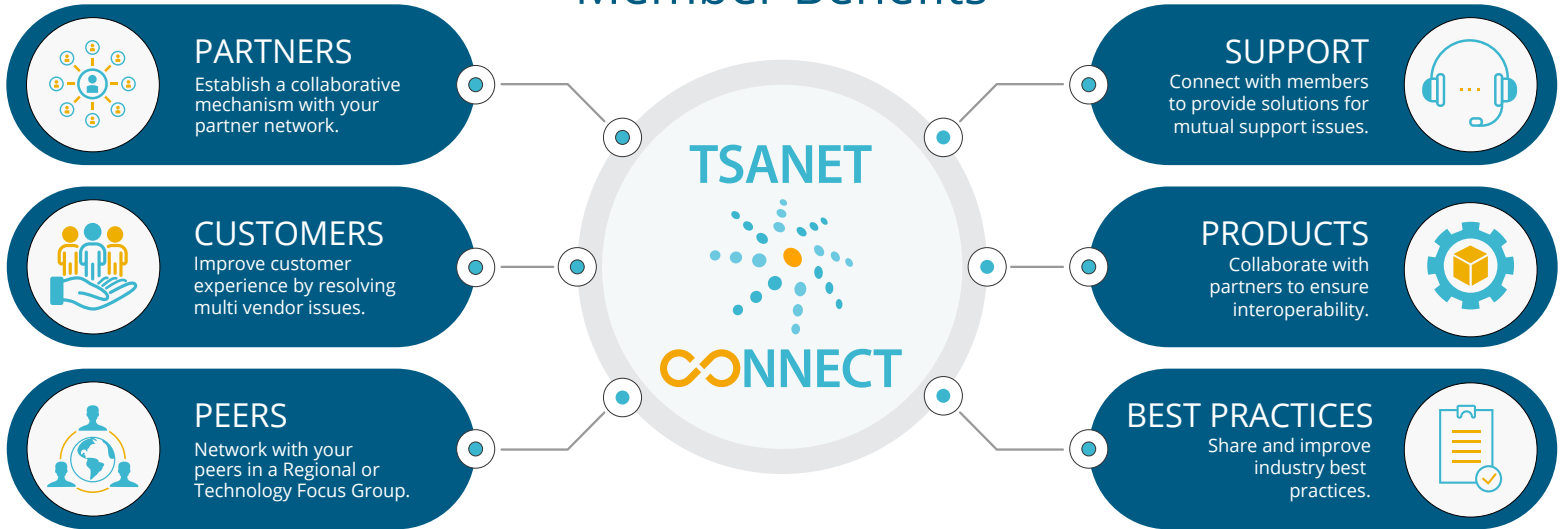




TSANET

THE WORLD'S LARGEST TECHNOLOGY VENDOR ALLIANCE

Member Benefits



MULTI VENDOR COLLABORATION FAST & EASY WITH TSANET

VENDOR PARTNER FRAMEWORK

Common Customer

Meet in the Market

Customer builds a solution and purchases support from each Vendor.

Vendors collaborate on issues as needed. TSANet legal and operational framework used for collaboration.

Alliance Partner

Technology Partner Programs

Validated configurations from your partner or developer marketplace

Support model documented for Customers and Partners with TSANet collaborative support commitment

Strategic Partner

OEM, Solution Support







Solutions from your company with integrated technology

Support provided by lead vendor. Back line product support in place with other vendors.

MEMBERSHIP OPTIONS


STANDARD

Standard collaboration with 24-hour SLA

-  Collaborate with **Members** during business hours/24-hour SLA response
-  TSANet Connect Base Features
-  Join Partner Programs and Invite existing Members
-  Technical Knowledge Exchange
-  Regional Focus Group Meetings
-  Additional Member privileges

PREMIUM








24/7 and SLAs for enterprise support

- ★ **All the benefits of Standard, plus:**
-  Global collaboration 24/7
-  Enterprise level SLAs
-  TSANet Connect Single Sign-On
-  Invite NEW members to join TSANet
-  Access to Critical Escalation

ELITE

Expand multi vendor support needs

★ **All the benefits of Premium, plus:**

-  Assigned Success Manager
-  Create Co-Branded Partner Programs
-  Implement Solution Support Models
-  TSANet Connect System Integration
-  Access to Advanced Collaboration Methods
-  Co-Marketing Activities
-  Network with other Elite Members and apply for Board Seat

\$18k per year (USD)

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